

Annual Report 2016



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Lees Stuntz



Dear Friend of the Museums,

July 16, 2016, was a day unlike any other for The Discovery Museums, and yet a day just like all others. A day in which we celebrated the opening of our beautiful, thoughtful, and accessible outdoor playscape called Discovery Woods, but also one in which we continued to focus on our simple, daily goal: to get kids ready for a brilliant future.

Discovery Woods is indeed a beautiful space, with a wheelchair-accessible treehouse magically supported by arching branches and all sorts of engaging spots on the ground to explore and discover. But our goal is not an architectural prize or a gardening award. The success of Discovery Woods will be measured by the kids we get up, away from sedentary activities, and back outside to play. Our success will also be measured by those we inspire to join us in pursuit of getting kids to be active, healthy, future stewards of our natural world.

Our objective is simple: Every kid, every day, outside to play.

But we also have buildings and exhibits. What about them?

This spring, we begin an exhaustive renovation and expansion of our Science Discovery Museum building. We will become one museum, make space for our growing audience (which increased 16% in 2016 alone), and bring our commitment to access for all to an updated facility. And we are ready to add fun and stimulating new exhibits to updated, accessible versions of our old favorites.

By late 2017, we will be a new Discovery Museums...and yet not new at all. Our commitment to hands-on, child-driven learning through play remains unchanged. We are unwavering in our pursuit of access for all children regardless of ability to pay, or learning or physical differences. We remain dedicated to the idea that each child, empowered with a spirit of curiosity and creativity, will make a big difference in our world.

As you will see in this Annual Report, we are poised and ready, with your help, to advance our delivery of critical learning milestones and lifelong memories to the children and families of our region. Thank you for helping us make great things possible!



*CEO Neil Gordon and Board
Chair Bill Ryan*

A handwritten signature in black ink, appearing to read 'Neil H. Gordon'.

Neil H. Gordon, CEO

A handwritten signature in black ink, appearing to read 'Bill Ryan'.

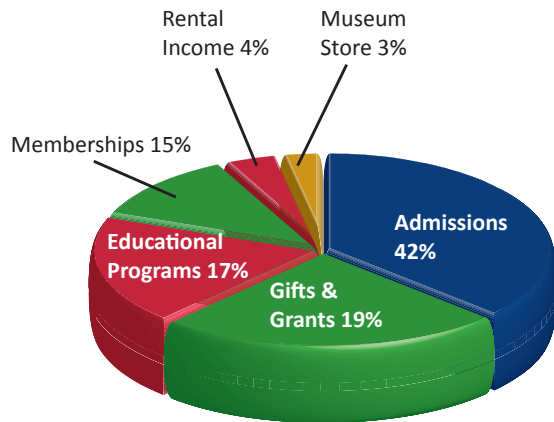
Bill Ryan, Chair, Board of Directors

2016 By the Numbers

Preliminary unaudited results

FY2016 Operating Support & Revenue

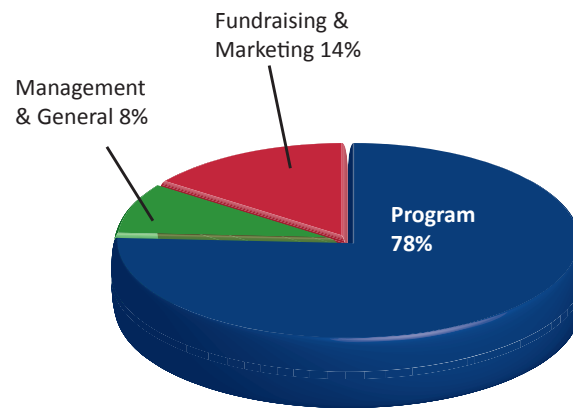
Admissions	\$684,949
Gifts & Grants	\$311,505
Educational Programs	\$284,014
Memberships	\$242,020
Rental Income	\$57,907
Museum Store	\$49,148
Miscellaneous Income	\$2,666
Total	\$1,632,209



FY2016 Operating Support & Revenue

FY2016 Operating Expenses

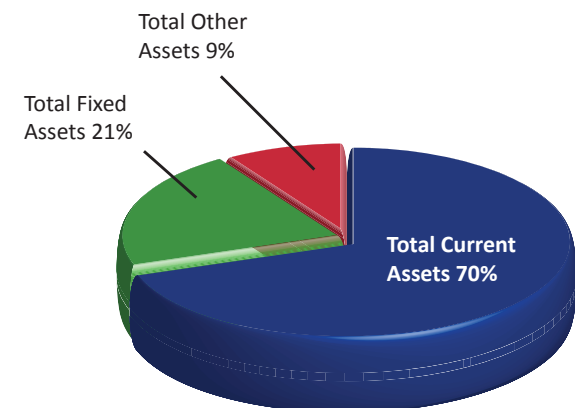
Program Services	\$1,199,625
Management & General	\$123,920
Fundraising & Marketing	\$207,094
Total	\$1,530,639



FY2016 Operating Expenses

FY2016 Total Liabilities & Assets

Total Current Assets	\$4,774,495
Total Fixed Assets	\$1,448,610
Total Other Assets	\$611,542
Total Assets	\$6,834,647
Total Liabilities	\$428,894
2016 Total Net Assets	\$6,405,753
2015 Total Net Assets	\$5,958,427
Change in Net Assets	\$447,326



FY2016 Assets



The Discovery Museums Receive a 2017 Commonwealth Award

We are proud and humbled to be awarded a 2017 Commonwealth Award from The Massachusetts Cultural Council (MCC). Presented every two years, the Awards honor exceptional achievement in the arts, humanities, and sciences.

The Museums were the only winner in the Access category, which recognizes exceptional initiatives or programs that make arts and culture accessible and inclusive for older adults, persons with disabilities, and other underserved populations. Specifically, The Museums were honored for "... breaking down barriers and accommodating all visitors, including those on the autism spectrum, or who are deaf or blind, through its new Discovery Woods, a fully-accessible nature play-scape designed around a 550-square foot treehouse." The Awards were presented at a Massachusetts State House ceremony.



Our Supporters

We gratefully acknowledge the individuals, corporations, foundations, organizations, and government agencies whose generosity and goodwill provided critical support for The Discovery Museums in 2016. It is a special honor to recognize those who have shown their loyalty to the Museums by giving for many years consecutively (see key).

Museum Partner \$25,000 and above

MathWorks, Inc.+
Edward and Barbara Scolnick
Yawkey Foundations

Innovator \$10,000-\$24,999

Bruce A. Enders* ++
Highland Street Foundation +
Massachusetts Cultural Council ++
Raytheon Company
Sanofi Genzyme +++
TJX Foundation

Visionary \$7,500-\$9,999

Foundation for MetroWest +
Middlesex Savings Bank +++

Pioneer \$5,000-\$7,499

Alice Eaton Fund, Inc.
Analog Devices, Inc.
Paula and Peter Bentinck-Smith
Blue Cross Blue Shield of Massachusetts
DCU for Kids
Enterprise Bank +
Greater Worcester Community Foundation +
Nathaniel and Elizabeth P. Stevens Foundation +++
Nuance Communications, Inc. +
Adelard A. and Valeda Lea Roy Foundation +
Sudbury Foundation +++

Inventor \$2,500-\$4,999

AMD (Advanced Micro Devices)
Boston Bruins Foundation
Bright Horizons Family Solutions

Fred Harris Daniels Foundation
DCU - Digital Federal Credit Union +
Emerson Hospital +
Susan and Stephen Giulietti +
Morgan Stanley Foundation +
Museum of Science, Boston
Pacific Science Center
Schrafft Charitable Trust

Explorer \$1,000-\$2,499

Anonymous (1)
Avidia Charitable Foundation
BAE Systems
Marie and Brian Beam +
Tom and Cheryl Beaudoin ++
Bose Corporation
Cambridge Savings Bank
CohnReznick LLP
Helen and Miner Cray
Donelan's Supermarkets, Inc.
Barbara and Michelle Dowds
EKG Networking, Inc. +
Especially For Pets, Inc. +
Robert and Deena Ferrara +

Pamela Gannon and David Douglas
Jeffrey and Janet Glidden +
Emily and David Greenwood +
Neil and Ann Gordon +
Harry Hollenberg and Ann Budner
Sandy Kendall
Lake Boone Ice Company LLC
Don and Pat MacKenzie
Mathnasium of Acton
McWalter Volunteer Insurance Agency, Inc.
Nypro, Inc.
Open Door Education
Bruce and Lee Osterling
Carolyn W. and Alexander Platt +++
Margaret Ramsey and John McCluskey +
Miriam Schwartz
Sechrest & Bloom, LLC +
Sorrento's Brick Oven Pizza
TD Bank
Tom Witkin and Michele MacDonald ++

Consecutive Support Key: + 5-plus years ++ 10-plus years +++ 15-plus years

* deceased

“The Discovery Museums is our favorite place to go as a family. There is something for everyone, and we are surprised every visit with something new.”

Investor

\$500-\$999

Acton Lions Club
Acton Monument Company, Inc.
Erica Ebbel Angle and Colin Angle
Erin Bennett ++
Kenneth and Sheila Berman +
Jarod and Mindy Bloom +
Bueno Y Sano
Kathy and Dan Casaletto
Concord Teacakes
Katherine and Charles Denault +++
Dunkin' Donuts of Acton
The Goddard School
The Hansberry Family
Craig and Leanne Hansen +
Harsip & Stuart, P.C.
Anne and D. Terence Jones
Michael and Eileen Katin ++
Peter and Karen Kerns
Andrew Magee
Middlesex Savings Charitable
Foundation
Lynne Osborn ++
Lynda Palermo and Jeffrey Riley ++
The Parents Estate Planning Law Firm
Bill Roller
William and Christine Ryan +
Alice Schafer
Lees and Stephen Stuntz ++
TransAction Corporate Shuttles, Inc.
Diana and Fred Uehlein
Emily V. Wade

Supporter

\$250-\$499

Acton Critter Sitters
Acton Medical Associates, P.C.
Acton School of Ballet
Acton Women's Club
Acton-Boxborough Cultural Council +
Joan and Samuel Appleton ++
Kate and Gordon Baty ++
Barbara and Carl Bender
Sunindiya and Bindiya Bhalla
Billerica Arts Council
Carlisle Cultural Council
Chelmsford Cultural Council +
Patty and Don Chisholm +
Clinton Cultural Council
Concord Children's Center
Concord Cultural Council
Todd and Beth Cook
Annette and John Ekberg +
Elza B. Design, Inc.
Gould's Distinctive Clothing
Harvard Cultural Council
Elliot Isen
Jo Karen Fine Lingerie & Activewear
Kotlarz Realty Group at Keller
Williams Boston NW
Linnard Financial Management and
Planning, Inc.
Marlborough Cultural Council
Maynard Cultural Council
Mimi and Patrick Moran
Newbury Court
Dave and Ginny Packer

Ralph Jordan's

Sigma Nu

Silicon Valley Community Foundation

Sterling Cultural Council

Stow Cultural Council

Kevin and Marlene Thurston

Wayland Cultural Council

Contributor

\$100-\$249

AAA Northeast
Alpha Business Group
AmazonSmile Foundation
Colin and Melody Anderson
ARCHway, Inc.
Ayer Cultural Council
Wendy and John Baker +
Gerald Bluhm
Barbara and Robert Brais
David and Maureen Christmas
Catherine Coleman and Thomas
Mullen ++
Molly and Jeff Eberle
Elizabeth Eldridge +
Kate Enroth
Laura and Mattias Eriksson
George and Lisa Foote +
Davida Fox-Melanson and Leo
Melanson ++
Patricia and Peter Foye
Marty Gilpatrick and Russell Wolf +++
Kimberly Groff and Scott McMillan
Maxwell and Alison Hall ++
The Healing Point





As Seen on TV

In November, Discovery Woods was featured on the WCVB-TV Channel 5 show, *Chronicle*. The crew filmed for several hours, the result of which was a 3-minute segment that ran in an episode entitled, "What's New."

It was a fun and busy fall afternoon in Discovery Woods, with members and visitors of all ages enjoying the treehouse and playing and exploring outdoors. The *Chronicle* crew created a terrific look into this special space. There's a link to our segment on our website homepage.

Next up: Season 3 of *The Treehouse Guys* on the DIY network will include an episode featuring the building of the Discovery Treehouse! Season 3 is currently slated to air in May, 2017.



Wayne and Mary Henderson
 Lenore and Peter Henry ++
 Stephen and Ann Hogan +
 Hudson Cultural Council
 Infant Toddler Children's
 Center, Inc.
 Heather and Philip Jack
 David and Harriet Kaufman
 Karl and Sarah Kussin
 Lexington Council for the Arts +
 Littleton Cultural Council
 Edward and Louise Maher
 Charley Mayhew
 Caren and Joe McVicker
 William and Maryann Mullin
 Newton Cultural Council
 North Acton Dental - Dr.
 Padma Jonnavithula D.M.D.
 Dr. J. Kevin Nugent and Una
 McGeough-Nugent +
 Frances Osman
 Richard Parmelee
 Christopher and Nancy
 Paziienza +
 Thomas and Suzanne Peterman
 Anne and Kevin Plante
 Art and Sandra Rankis
 Artie, Crystal, and Lucas Rankis
 Peter Rankis
 Anthony Rao and Paul Napper
 Frederick and Bonnie Rich +
 Richard and Tammy Sarnelli
 Judy Reed Smith

Southborough Cultural Arts
 Council
 Erin Ash Sullivan
 Steve, Ann, and Courtney Taylor
 Judith Thoft
 Christine and Walter Van
 Roggen +
 Sage and Don Veino
 Santosh Verma
 Waltham Cultural Council
 David Wellinghoff
 Weston Cultural Council
 William and Sally Williams +
 Isa and George Zimmerman

Friend Up to \$99

Anonymous (Many)
 AIM Multisport
 Frances Anderton
 Steve Aronson
 Peter and Mary Ann Ashton +
 Alwina Bennett
 Peter Berry and Joan Fischer
 John Bibinski
 Phyllis and Ken Bloom
 Mark Brock
 Barbara Buell and Paul Langner
 Sandra and Michael Carielli
 Akemi Chayama
 Mark and John Cieplinski
 Lisa Clough

Annemarie Curro
 David Evans
 Lori Fassman and David Cohen +
 Molly Faulkner and Bob
 Farrington
 Catherine Gabriel
 Susanne and Steve Geiger
 Meera Gill
 Sarah Griffith
 Lisa Guglietta
 Kimberly and Joshua Harriman
 Yoonjung Hur and Jinhaeng Cho
 Ellen Hurley
 Robyn Isman
 Elaine Kan
 Peter and Elaine Kuttner
 Zhenmin Liang
 Elizabeth Lincoln
 Colleen and Jehan Maheswaran
 Susan Mazor
 Karen McDaniel
 Michele Mongiello
 Holli and Jason Murray
 Anna and Warren Newton
 John Ollquist
 Michelle Perreault
 Ellie and Victor Pinansky
 Malcolm and Elisabeth Reid
 Pamela Rosenbloom
 Annie Roy
 Vinay Sachdev
 David and Kathi Santis ++
 Leslie Saul

Consecutive Support Key: + 5-plus years ++ 10-plus years +++ 15-plus years



“Big kudos to The Discovery Museums for honoring the military—we were able to enjoy this day at no cost to our military family!”

Robert and Barbara Schneider
Robert Shamgocian
Fred and Jessica Smith
Isabelle Smith
Owen Smith +
Eric and Debra Solomon
Claire Spollen and Richard Bolduc
Elinor Springer
Sudbury Coffee Works
Sven Supplies DMD, P.C.
Tewksbury Cultural Council
Alan Ticotsky and Jane Sutton +
Townsend Cultural Council
Susan Tribe
Sara and Ian Underwood
Trudi Veldman and Robert Kamen
Angie Verge
Madge Wait
Liz and Dave Wei
Kristen Whitaker
Emily B. White +
Leah Whiteman
Hin-Koon Woo

Matching Gifts

Apple, Inc.
Cisco Systems, Inc
GE Foundation
IBM
Liberty Mutual Foundation
Tyco

Benefactor Members

Shaina and Luis Brito
Sandra and Michael Carielli
Susannah Chinoy
Jeffrey and Janet Glidden
Amitha and James Knight
Carly and Michael Krolak
Kathryn and Brian Lee
Gabriel Lopez-Calva and Olesya Baker
Wendy and David Mangels
Carey Mann
Richard and Karen Napoli
Mark and Rebecca Scheier
Miriam Schwartz
Jacqueline Starr and Jeff Ellsworth

Tributes

In Honor of Paula and Peter
Bentinck-Smith
Judith Thoft
In Memory of Mark Elliott
Art and Sandra Rankis
Artie, Crystal, and Lucas Rankis
Peter Rankis
Steve, Anna, and Courtney Taylor
In Memory of Bruce Enders
Kate Enroth
Zhenmin Liang
Sigma Nu
Claudia Veitch
In Honor of Neil H. Gordon
Akemi Chayama
Molly Faulkner and Bob Farrington

In Honor of David and Barbara Linnard
Owen Smith
In Honor of Carolyn W. Platt
Judy Reed Smith
In Honor of Lees and Stephen Stuntz
Anna and Warren Newton

Gifts in Kind

5 Wits
Acton Coffee House
Acton Fire Department
Acton New London Style Pizza
Acton Police Department
Acton Recreation Department
Acton Wine & Spirit Co
ActonArt Drawing School
Amazing Things Arts Center
Anderson’s Jewelers
Animal Adventures
The Arnold Arboretum of Harvard
University
Arthur Murray Dance Studio
Bayside Resort
Thomas and Cheryl Beaudoin
Beautycounter/Britt Ellison
Erin Bennett
Paula and Peter Bentinck-Smith
Berklee College of Music
Berkshire Products
Bernie and Phyl’s Furniture
Bertucci’s Italian Restaurant
Big Apple Circus
Birch Point Paper Products
BJ’s Charitable Foundation





“We came to the Museums on Autism Night. My daughter, who is ASD and ADHD, was able to focus and have time to enjoy the things she wanted to see...the reduced volume was a huge plus. Thank you for this opportunity. We will return!”

Blithewold Mansion, Gardens & Aboretum
 Jarod Bloom
 Blue Hills Bank Charitable Foundation
 Blue Ribbon Barbecue
 Bob’s Discount Furniture Charitable Foundation, Inc.
 Bocado
 Boing
 Boston Ballet
 Boston Bruins Foundation
 Boston Children’s Museum
 Boston Chocolate Walking Tours
 Boston College - Athletics Department
 Boston Frame Works
 Boston Lyric Opera
 Boston Red Sox
 Boston Symphony Orchestra
 Alan Bourgault
 Boutwell, Owens & Co
 Brandeis University - Osher Lifelong Learning Institute
 Bridgeport Bluefish
 Bromley Mountain
 Richard Brown
 Patricia Bryant
 Bueno Y Sano
 Bullfinch’s Restaurant and Catering
 The Butterfly Place
 Candlewick Press
 Canobie Lake Park
 Celebrities for Charity Foundation
 Celebrity Series of Boston
 Charles River Canoe & Kayak
 The Cheese Shop

Children’s Museum and Theatre of Maine
 Circle Furniture
 City Wine Tours
 Debbie Clough
 Colonial Spirits
 The Common Man
 Concord Academy Summer Camp
 The Concord Bookshop
 Concord Museum
 Concord Printing
 Concord Teacakes
 Concord’s Colonial Inn
 Coolidge Corner Theatre
 Copley Wolff Design Group
 Corbu Spa and Salon
 Cranmore Mountain Resort
 Creation Station
 Currier Museum of Art
 Curtis Street Bakers Gluten Free
 CVS Caremark
 D’Ambrosio Eye Care
 Damnation Alley Distillery
 Dance This Way
 Debra’s Natural Gourmet
 deCordova Sculpture Park and Museum
 DiCapri Pizzeria
 Drawbridge Puppet Theater
 Dunkin’ Donuts of Acton
 Eastern States Exposition
 Edible Arrangements Westford/Lowell
 EKG Networking, Inc.
 Eloquence Dance Centre
 Embassy Suites Waltham
 Emerson Hospital

Barbara and David Epstein
 Especially For Pets, Inc.
 Essential Therapies Day Spa
 Essex River Cruises
 Fay School
 Fiore’s Bakery
 The Fireplace Restaurant
 Fitchburg Art Museum
 Fitness Together - North End
 Get in Shape for Women
 Diego and Cheryl Gonzalez
 Neil and Ann Gordon
 Gordon’s Fine Wines and Liquors
 Handel and Haydn Society
 Harmony Horse Stables, LLC
 Harrows Chicken Pies
 Harvard Museums of Science & Culture
 Harvard University - Department of Athletics
 Helena’s
 Hotel Commonwealth
 House of the Seven Gables
 William Huss and Cheri Geckler
 Idylwilde Farms, Inc.
 Improv Boston
 Indian Hill Music
 Institute of Contemporary Art, Boston
 Isabella Stewart Gardner Museum
 Elliot Isen
 J.P. Licks
 Jacob’s Pillow Dance Festival
 Jam Time
 Jerry’s Barbershop
 Jillian’s Boston/Lucky Strike
 JM Coull, Inc.

John Lane’s Ogunquit Playhouse
 John Thompson Art
 Keurig Green Mountain, Inc.
 Kimball Farm
 Kitchen Outfitters, LLC
 Kitchenwitch
 Larz Anderson Auto Museum
 Laser Craze
 Lexx Restaurant
 Loon Mountain
 Lowell General Hospital
 Lowell Spinners
 Lux Bond & Green
 The Lyric Stage Company of Boston
 Mahoney’s Garden Center
 Maine Maritime Museum
 The Mane Escape
 Marblehead Museum
 The Mark Twain House & Museum
 Market Dynamics - Market LOHAS
 Mass Audubon
 Mass MoCA
 Mathnasium of Acton
 McAuliffe-Shepard Discovery Center
 Mel’s Funway Park, Inc.
 Susanne Meterko
 Metropolitan Deli
 Michael Stone Portraits
 Mish Michaels
 Middleton Golf Course
 The Minor Chord Music Outfitters
 Monster Mini Golf
 Montaup Country Club
 William and Maryann Mullin

“The open-ended play element was particularly appropriate for my active toddler. He was in control of his learning experience.”

Museum of Russian Icons
Music Together of Assabet Valley
Myers + Chang
Nashoba Brook Bakery
Nashoba Valley Ski Area
Natick Community Organic Farm
New Art Center
New England Aquarium
New England Patriots Charitable Foundation
New England Quilt Museum
New England Wild Flower Society
New Hampshire Fisher Cats
New Repertory Theatre
Nikopoulos Insurance
NitWits Intelligent Lice Treatment
Norman Rockwell Museum
Northeast Organic Farming Association - Massachusetts
Not Your Average Joe's
Ernst and Rebecca Oddsund
Old South Meeting House
Open Door Education
Orange Leaf Frozen Yogurt
Panera Bread
Papa Razzi
Parents Estate Planning Law Firm
Pat's Peak
Paul Revere Memorial Association
Peabody Essex Museum
Pedal Power Bike and Ski
Ruth and Paul Perry
Personal Training International

Larry and Valerie Post
The Preservation Society of Newport County
Primark
Privi Salon
Ramblewild
Margaret Ramsey and John McCluskey
Rapscaillon Table & Tap
Redbones
Ted Reinstein
Revels
Revolution Community Yoga
Rhode Island School of Design
Rhode Island Zoological Society
River's Edge Arts Alliance
Roche Brothers, Inc.
Roller Kingdom
Rota Spring Farm
Roudenbush Community Center
Row 34
Salem Witch Museum
Santa's Village
Save the Bay
Savers
Scheier, Katin & Epstein, P.C.
Serenitee Restaurant Group
Sharper Edge Skating School
Shelley Drouin Photography
Sky Zone
Southwick's Zoo
SpeakEasy Stage Company
Stanley Black & Decker

Stoneham Theatre
Storyland
Sudbury Coffee Works
Erin Ash Sullivan
Robin and Robert Talkowski
Taste Buds Kitchen North Andover
Thai Chili House LLC
This Old House
The Thoreau Club
Topsfield Fair
The Toy Shop Of Concord
Trader Joe's
Tres Gatos LLC
Upton Tea Imports
Janice Vatland and Chad Kroll
Claudia Veitch
Verrill Farm
WABC-TV New York
Wachusett Mountain Ski Area
Walt Disney World
Wellesley Holiday Boutique
Wellesley Toy Shop
Wenham Museum
West Concord Dance Academy
Westin Copley
Yankee Candle
York's Wild Kingdom
Younique Makeup
Zebra's Bistro and Wine Bar
Mary Zoll
Zoo New England



These lists reflect gifts made between January 1 and December 31, 2016, and are complete and accurate to the best of our ability. To notify us of an error, please contact Marie Beam, Chief Development Officer, at mbeam@discoverymuseums.org.

We served more than 195,200 people.

We opened Discovery Woods, our accessible outdoor nature playscape and 550-square foot treehouse, enticing families to play outdoors and enabling children of all abilities to play together.

We saw a 30% increase in visitation in the months that followed the opening of Discovery Woods.

Discovery Woods was featured on WCVB-TV's *Chronicle*.

We brought hands-on STEM programs that meet state education frameworks to nearly 30,000 pre-K through 8th graders in their classrooms with our Traveling Science Workshops program.

We brought together practicing scientists and engineers with our visitors at four free "Meet the Scientists" events, part of our Science Communication Fellowship program.

2016 ACCOLADES

We saw attendance at our *Especially for Me* free events for families with disabilities increase 27%, to nearly 1,700.

We were awarded a \$1 million, one-to-one match, Community Challenge grant from The Manton Foundation for the Campaign for The Discovery Museums.

We were awarded a \$300,000 Massachusetts Cultural Facilities grant to expand and renovate the Science Discovery Museum building in 2017.

We earned Gold, Best Museum, in the 2016 *Wicked Local* Reader's Choice Awards.

We hosted 1,025 registrants at six events in our Discovery Museums Speaker Series, with speakers addressing topics on parenting, play, and STEM learning. Speakers included Dropbox founder Drew Houston and *New York Times* "Money" columnist Ron Lieber.

We offered more than 400 special staff-led, hands-on science, art, music, and engineering programs, free with admission.



We earned a 2016 *Boston Parents Paper* "Best of the Best" Family Favorites Award.

We grew to more than **2,200** member families, a 23% increase over 2015.

We were selected as a **2017 Massachusetts Commonwealth Award recipient** by the Massachusetts Cultural Council, the only recipient in the Access category.

“My kids were so curious about all the activities...through play, they were learning quite a bit about how things work.”

We served more than **50,000** people for free or deeply reduced cost, 26% of the total served.

We provided \$1 Anytime Admission to nearly **4,000** people holding EBT cards, a 15% increase over 2015.

We were selected as a *Boston Central* “Editors’ Pick,” Things To Do with Kids.

We saw an 18% increase—to more than **15,600**—in school children and their teachers visiting the Museums on school field trips.

We donated more than \$28,800 worth of free admission passes to 560 non-profits for their fundraisers, a **24% increase** over 2015.

We launched a new, **accessible website** that supports users with hearing loss, vision loss, and mobility constraints—making all feel welcome from the first point of contact.

MathWorks honored us with sponsorship of Traveling Science Workshops for the seventh year in a row.





Ready, Set, Build!

Building for kids, families, and the future.

What an incredible and generous community we have!

Since 2013, 137 donors to the Campaign for The Discovery Museums have quietly contributed more than \$8 million, toward a goal of \$8.4 million, to help this well-loved treasure grow and provide the access, amenities, and updated experiences its visitors deserve.

We have been proud, along with our Honorary Co-Chair, Tom Beaudoin, who preceded us, to lead this campaign as volunteers and real fans of The Discovery Museums. We wish we could share the many stories of museum community members coming forward with their financial support, stretching beyond their initial plans to help make our expansion possible, and, best of all, sharing with us how drawn they are to the integrity, thoughtfulness, and strength of The Discovery Museums' mission and its execution.

This year, we are asking every person whose life has been touched by The Discovery Museums to make a special investment in its future.

Now, we ask you, those who visit, who grew up visiting, who remember many rainy days in the Train Room, who value the Museums' outreach to families in need, and who want this organization to thrive for generations to come, to lend us your support.

This year, we are asking every person whose life has been touched by The Discovery Museums to make a special investment in its future. The size of the gift is not important—what is important is that the thoughtfully expanded and renovated Science Discovery Museum building reflects the support and love of its entire community. You can learn more at www.discoverymuseums.org/build.

Please join us in making The Discovery Museums a priority in this critical year of growth. We look forward to seeing you at the museum!

Paula Bentinck-Smith

Paula Bentinck-Smith
Campaign Co-Chair

Jeff Glidden

Jeff Glidden
Campaign Co-Chair

Campaign Committee

Paula Bentinck-Smith,
Co-Chair
Jeffrey D. Glidden,
Co-Chair
Thomas L. Beaudoin,
Honorary Co-Chair
Peter Ashton
Marie Beam
Sunindiya Bhalla
Anthony Paul DiBona
Stephen P. Giuliatti
Neil H. Gordon
Thomas McKean, Esq.
Matthew P. Melander
William C. Mullin
Carolyn W. Platt
Margaret A. Ramsey
William L. Ryan

Building Committee

Lees Stuntz, Chair
Joan Appleton
Peter Ashton
Daniel Cook
John Cox
Neil H. Gordon
William Huss
Michael E. Katin
Denise LeBlanc
Cara Lonardo-Roy
Andy Magee
Nicholas Malo
William L. Ryan





“Our family went on Free Friday Night, and it was amazing. My 20-month-old, as well as his three-year-old brother and four-year-old sister, were all awestruck. They played nonstop, and almost a week later they are still talking about all the things they explored.”

The Campaign for The Discovery Museums

Bessie Society

\$1,000,000+

The Manton Foundation

Founder’s and Directors’ Circle

\$500,000-\$999,999

Sangreal Foundation

Lifelong Learners Society

\$250,000-\$499,999

Institute of Museum and Library Services
Massachusetts Cultural Facilities Fund

Experimenters and Explorers Society

\$100,000-\$249,999

Anonymous (1)
Cheryl and Tom Beaudoin
Paula and Peter Bentinck-Smith
Commonwealth of Massachusetts
Cummings Foundation
Bruce A. Enders
Jeffrey and Janet Glidden
The Kilmer Family of Braintree
Amelia Peabody Charitable Fund

Margaret Ramsey and John McCluskey
Nathaniel and Elizabeth P. Stevens Foundation
Sudbury Foundation
Town of Acton Community Preservation Act

Inquirers and Investigators Society

\$50,000-\$99,999

Anonymous (1)
Middlesex Savings Bank
Edward and Barbara Scolnick

Future Scientists Council

\$25,000-\$49,999

Anonymous (1)
Anthony and Janice DiBona
Mary Dockray-Miller and Michael Miller
Enterprise Bank
Neil and Ann Gordon
Haartz Corporation
Lynne Osborn
Carolyn W. and Alexander Platt
Polaroid Corporation/The Land Fund
Raytheon
Richard and Marian Thornton
Emily V. Wade
Workers’ Credit Union

Discoverers Club

\$10,000-\$24,999

Marie and Brian Beam
Catherine Coleman and Thomas Mullen
Katharine and Charles Denault
DCU - Digital Federal Credit Union
The Dumas LeBlanc Family
Harvey Eisenberg
Pamela Gannon and David Douglas
Susan and Stephen Giulietti
Idylwilde Farms, Inc. and the Napoli Family
Jonathan and Jeanne Lavine
Pamela Lynn and Jon Benson
Sean Mahoney
New England Foundation for the Arts
James Shields and Gayle Merling

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For more information about the Campaign for The Discovery Museums, please contact Marie Beam, Chief Development Officer, at mbeam@discoverymuseums.org.



New Board Members 2016

We were pleased to welcome four new members to our Board of Directors in 2016.



Harry Hollenberg (Acton) is a Founding Partner of Carlisle & Company, a Concord-based management consulting firm focused on the motor vehicle industry. Working with companies ranging from BMW to Toyota to Freightliner to Caterpillar, Harry has over 20 years of experience providing

strategic advice in the areas of supply chain performance, service parts operations, dealer relationships, operational mergers, and business and technology process improvements. In addition to leading consulting engagements, Harry is also responsible for management and execution of all of Carlisle's survey and data analytics products, as well as all recruiting functions within Carlisle. Harry's consulting firm has conducted three pro-bono strategic projects for the Museums.

Harry holds a B.S. in Industrial Engineering from Northwestern University, and an MBA from The Sloan School of Management at M.I.T.



Dr. Anthony Rao (Chestnut Hill) worked for over 20 years in the Department of Psychiatry at Children's Hospital Boston, where he served as Instructor at Harvard Medical School. He maintains a private practice in Lexington and consults to families all over the country.

Anthony has been a featured expert in documentaries for the A&E series *Investigative Reports* and MTV's *True Life* series. He regularly appears on news segments pertaining to childhood and has been interviewed for articles in many publications, including *The*

New Yorker, *Parents Magazine*, *The Chicago Tribune*, and *The Washington Times*.

Anthony is the author of *The Way of Boys: Promoting the Social and Emotional Development of Young Boys*, and he is currently working on his next book project.

He holds a B.S. in Psychology and Child Studies from Tufts University, a M.A. in Clinical-Experimental Psychology from Fairleigh Dickinson University, and a Ph.D. from Vanderbilt University.



Pamela Gannon (Concord) is currently a board member and the Parent Outreach Chair for the M.I.T. Association of Independent Living Groups, an organization that provides support and oversight for M.I.T.'s fraternities, sororities, and independent living groups.

Pamela's public sector and non-profit experience includes two terms on the Concord School Committee and Concord-Carlisle Regional School Committee from 2008 through 2014. She also served on the Concord Children Center's Board of Directors from 1999 through 2006. Pam's professional experience includes work as a science writer for publications including *The Scientist* and *Current Biology*, and as a web resource consultant and manager for several publishing groups and publications.

Pamela holds a B.S. in Materials Science and Engineering from Massachusetts Institute of Technology; a Ph.D. from the Sackler School of Graduate Biomedical Sciences at Tufts University School of Medicine in Cellular and Molecular Physiology; and she was an American Cancer Society Postdoctoral Fellow in the Department of Biology at M.I.T.



Edward Scolnick (Wayland) is a core member of the Broad Institute of M.I.T. and Harvard and chief scientist of Broad's Stanley Center for Psychiatric Research.

Ed joined the institute in 2004 to spearhead a major research effort in psychiatric disease and in 2007 became the director of Broad's

Psychiatric Disease Program and founding director of the institute's newly-launched Stanley Center for Psychiatric Research. He served as the Stanley Center's director for five years, and he currently serves as the center's chief scientist. He also holds an academic appointment at M.I.T. as a Professor of the Practice in the Department of Biology.

From 1985 to 2003, Ed served as president of Merck Research Laboratories; executive vice president for science and technology at Merck & Co., Inc.; executive director and vice president in the department of virus and cell biology and senior vice president for basic research at Merck Research Laboratories.

Ed is an elected member of the National Academy of Sciences, the American Academy of Arts and Sciences, and the Institute of Medicine. Among his many other academic honors, he was selected as Regents' Lecturer, University of California at Berkeley, and as Frank H.T. Rhodes Class of '56 University Professor at Cornell University. He was also appointed to the Board of Visitors at the University of Pittsburgh School of Medicine.

He served on the Board of Directors of Merck & Co., Inc. from 1997 to 2002; the Board of Councilors for the National Institute of Mental Health from 1998 to 2002; and the FDA Science Board from 2000 to 2002. He currently is a consultant for Clarus Ventures.

Ed holds an A.B. from Harvard College and an M.D. from Harvard University Medical School.



“Every child, no matter economic or developmental circumstances, can access this space.”
—State Senator Jamie Eldridge



“Every kid, every day, outdoors to play.” —CEO Neil Gordon



“The experiences that create memories are universally hands-on, without batteries or screens, and in keeping with the philosophy of The Discovery Museums.”
—Julia Krapf, The Manton Foundation



“People coming here will know that someone cared very much about their joy.” —State Representative Cory Atkins



Discovery Woods
Opening Celebration • July 16, 2016



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“The Discovery Museums offer a chance to explore for so many kids who are usually confined to cubbies and structure and routines. They are able to investigate in a way that can’t be found in a classroom.”

Our Staff

Evie Ali
Explorer, Birthday Party Manager

Tia Allyn
Explorer

Monica Baum
Explorer, Birthday Party Manager, Admissions Staff

Marie Beam
Chief Development Officer

Bernadette Benn
Explorer

Gaynor Bigelbach
Traveling Science Workshops Instructor

Alicia Blanchard
Explorer

Molly Bloom
Assistant Director of Visitor Experiences

Christopher Brace
Explorer

Lily Byan
Explorer

Amlan Chaudhuri
Explorer

Lisa Clough
Manager

Denise Cooper
Traveling Science Workshops Instructor

Susan Dalton
Traveling Science Workshops Instructor

Rachel Danford
Outdoor and Environmental Educator

Jana Davis
Explorer

Jaimie Del Negro
Admissions Assistant

Phoebe Donofrio-Ralls
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Sarah Donovan
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Admissions Staff

Laura Edwards
Admissions Staff

Susan Epling
Explorer

Laura Eriksson
Annual Giving and Events Specialist

Rachel Estey
Explorer

Brent Fay
Explorer, Birthday Party Manager

Sandra Feeley
Explorer

Sophie Ferguson
Explorer

Cathy Finucane
Explorer

Amanda Fiske
Explorer

Julie Flynn
Explorer

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Director of School & Group Programs

Katie Fredericks
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Jody Harris
Traveling Science Workshops Instructor

Aria Hatfield
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Explorer

Emma Jacques
Explorer

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Early Childhood Education Director

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Director of Learning Experiences

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Admissions Staff, Birthday Party Manager, Explorer

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Cara Lonardo-Roy
Director of Visitor Experiences

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Sarah Mackie
Membership Manager

Nick Malo
Facilities Manager

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Explorer

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This list reflects all employees in 2016.



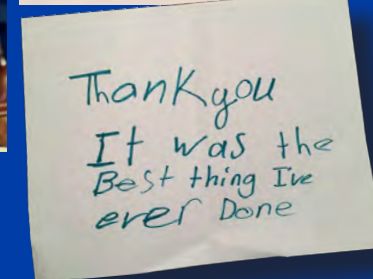


In Memoriam Bruce Enders

Bruce was a friend and mentor to The Discovery Museums. He began as a volunteer through Executive Service Corps in 2005, bringing his business marketing expertise to our Traveling Science Workshops program. Long after that original project ended, Bruce supported the TSW program with his number-crunching and modeling, his advice and counsel. Eventually, Bruce joined our Board of Directors and helped to guide our expansion plans.

Bruce was always generous with his time, happy to be a sounding board for new ideas, and never failed to remind us to test our assumptions. The Traveling Science Workshops would not be what they are today without Bruce's guidance. He created the blueprint for our success and showed us how to use it to build something special.

Years after our period of intensive monthly meetings had ended, Bruce's lessons on the best practices of marketing, growing and—perhaps most importantly—pricing the program continue to guide our business decisions. We will miss Bruce greatly and will be forever grateful for his impact.



Design: Erin Ash Sullivan | Photography: Diana Abells, Mitchell Green, Jill LeGrow, Ann Sgarzi, Erin Ash Sullivan, Courtesy of Raytheon



THE Discovery Museums

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