



# Report of Generosity 2021

Dear Friends of the Discovery Museum,

DISCOVERY\*

Reflecting on the hardships of the past year, the poet Amanda Gorman wrote the following in a January New York Times guest essay: "Even as we've grieved, we've grown; even fatigued, we've found this hill we climb is one we must mount together. We are battered but bolder, worn but wiser."

What an honest and accurate portrayal of how so many of us are feeling after two years in a pandemic, deprived in so many ways of really connecting with each other, across communities and across perspectives. At Discovery Museum, we feel this, too: frustrated that we haven't been able to open our doors wide and fill our spaces to the brim with children and their adults; grieving for the many losses and challenges and sufferings in our communities; and a bit weary.

But as Ms. Gorman suggests, we've grown. In 2021, we launched the Museum's Sustainability Plan and advanced our Diversity, Equity, Inclusion, and Accessibility Framework. We had to limit dedicated Especially For Me programs for families with children with disabilities, but instead offered free memberships to all who'd attended them in the past—and thereby doubled the number of kids and adults we served at no charge from this audience (nearly 3,000 people in 2021). We served kids in classrooms across Massachusetts and beyond with both in-person and virtual programs that tangibly improved their attitudes about science. We created two new positions, Director of Environmental and Outdoor Education and Director of Community Partnerships, to move forward critical aspects of our work. And through it all, we learned a lot about why our work is important, and what our community needs now.

"This hill we climb is one we must mount together," in ways both large and small, was a theme of our year. On the eve of the 40th anniversary of our founding, we have taken the time to reflect on how we have made it this far. Our dedicated staff worked and worked through tremendous turbulence. Volunteers reached out wanting to help, giving of their time. Visitors and friends, near and far—nearly 700% more of them than in 2020 made financial donations to keep us going.

So, we are pleased to introduce our first Report of Generosity—formerly known as our Annual Report. In recognition of the many types of generosity it takes to sustain an organization like the Discovery Museum, and the breadth and diversity of our Museum community, every donor—whether they contributed financially, donated their time, or provided material donations in 2021, is recognized in this alphabetical list. Just as we seek to be of service to all, we strive to be inclusive and equitable in our gratitude.

Thank you to all the individuals, families, businesses, and entities who have contributed to the Discovery Museum's work and well-being. We look forward to moving forward, together, into this new year.

Neil H. Gordon, CEO

Harry Hollenberg, President, Board of Directors

### **2021 Board of Directors**



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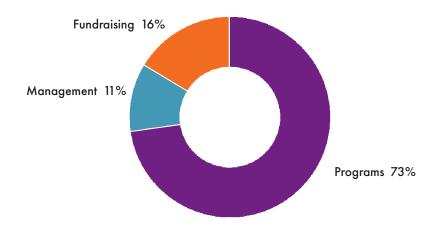


# 2021 By the Numbers

### Operating Support & Revenue Admissions 18% Gift Shop 2% Birthday Party Building Rental and Misc. 1% Membership 15% Educational Programs 11%

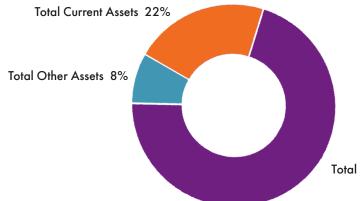
Gifts and Grants	\$1,199,671
Admissions	\$422,211
Memberships	\$334,459
Educational Programs	\$245,844
Gift Shop	\$51,928
Birthday Party/Building	\$12,502
Rental Income	
Miscellaneous	\$6,971
Total	\$2,273,586
Other Revenue	
Multi-year Pledge	\$747,211
Federal Programs	\$434,388
PPP Loan	\$289,100
Total	\$1,470,699

#### **Operating Expenses**



	Total	\$2,116,920
Management		\$344,420
Fundraising		\$232,100
Program		\$1,540,400

#### **Total Liabilities & Assets**



Total Current Assets	\$2,435,700
Total Fixed Assets	\$ 7,970,500
Total Other Assets	\$915,500
Total Assets	\$11,321,700
Total Liabilities	\$1,241,100

Total Fixed Assets 70%





Served 108,195 people—a 48% increase from 2020—with COVID safety protocols in place.

Were awarded two national grants and a \$1M challenge grant by the Sheth Sangreal Foundation for our sustainability and DEAI work.

Served 22,812 students in their classrooms with virtual or in-person Traveling Science Workshops; 13% participated for free.

Our donors created the greatest Annual Fund support in our history, more than tripling our number of donors to 1,873.

Donated nearly \$12,000 worth of free admission passes and memberships to 181 nonprofit organizations for their fundraisers.

109 volunteers donated their talent and a total of 3,422 hours of their time to the Museum.

Hosted 1,398 students, teachers, and chaperones for on-site Field Trips; 20% visited for free or at a significant discount. Chief Development Officer Marie Beam was honored with 2021 NEMA Excellence Award, a peer-nominated honor.

The 2021 Discovery Museum Speaker Series had more than 6,000 registrants and more than 5,000 event recording views for topics including talking to kids about race and racism, grandparenting a child with autism, addressing bias in children's literature, and more.

Regrew membership base to 3,448 families, including 1,708 new members; provided free Discovery Memberships to 523 families.



## 2021 Accolades

Introduced a new printing press exhibit based on da Vinci's sketches.

Admitted 5,116 visitors for \$1 through the Card To Culture program for holders of EBT, WIC, and ConnectorCare health cards.

Launched the "Grandparent Discoveries" blog, authored by Board member Cheryl Beaudoin. Further progressed installation of 326KwH solar array that will generate more than 100% of the Museum's electricity and enable sale of excess energy to other nonprofits at a discount.

Created and installed new Picture Yourself: Women in STEAM exhibit, showcasing accomplished, local, diverse STEAM professionals.

We were awarded 2021 Wicked Local "Best of the Best"; 2021 Boston Parents Paper Family Favorite: Best Museum, Special Needs Recreation Program, Parent-Friendly Playdate Spot, and Indoor Play Space (Winner or Top 5).

Created an after-school Simple Machines four-part workshop series and new adult + child workshops.

Collected more than 365 pounds of non-perishable food items for Open Table and Acton Food Pantry, and hosted toiletry and diaper supply drives for Catie's Closet and First Connections. Were awarded a \$75,000 grant by Yawkey Foundation to fund materials translation and received a second year of Racial Equity program funding from Sudbury Foundation.

Partnered with MA Office of Health and Human Services to host 6 days of COVID-19 vaccination clinics, including sensory-friendly appointments, for kids ages 5-11; 669 doses were administered.

#### Supporting a Vibrant Future

\*DISCOVERY\*

Discovery Museum has benefited greatly from the extraordinary generosity of many donors and advocates throughout its history. When you choose to support the museum through planned giving, you can be confident your charitable contribution is helping to safeguard the organization's future. For Jeff and Janet Glidden a planned gift was the perfect way to acknowledge the positive impact the Museum has had on their family over many years.

> "Discovery Museum was a great place for our kids to go, to learn, and to grow when they were young. Now our grandkids look forward to visitng the Museum, and especially Discovery Woods, when they are with us. The goal with our planned gift to the Museum is to ensure that these experiences are available to other kids and families for many generations to come," said Jeff.

We ask, if and when the time is right, that you please consider including Discovery Museum in your will or as a life insurance beneficiary. Including the Museum in your estate plan is simple and flexible. A member of the Development Staff or Board of Directors would be happy to answer any questions you might have about these vital and meaningful gifts. If you have already made a bequest intention or other planned gift arrangement to benefit Discovery Museum, we'd love to know so that we may thank you.

For more information, or to alert us about your own plans, please contact Marie Beam, Chief Development Officer, at (978) 264-4200 ext. 124 or mbeam@discoveryacton.org.





We acknowledge the many individuals and organizations who supported Discovery Museum in 2021, whether they contributed financially, donated their time and expertise, or provided material donations. All of these gestures of support, in combination, have made our work possible and our museum strong. Just as we seek to be of service to all, we strive to be inclusive and equitable in our gratitude.

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# **2021 Speaker Series**



#### Talking to Kids about Race and Racism

Dr. Beverly Daniel Tatum, President Emerita of Spelman College — moderated by Tiziana Dearing, host of WBUR's Radio Boston



The Addiction Inoculation: Raising Healthy Kids in a Culture of Dependence

Jessica Lahey, New York Times best-selling author



Addressing Bias in Children's Literature

**Grace Lin,** New York Times best-selling author and illustrator



Youth Voices in Climate Change

Varshini Prakash, Founder of the Sunrise Movement — moderated by WBUR's Miriam Wasser



Talking to Kids About Stereotypes and Invisibility of Indigenous "Native Americans"

**Claudia Fox Tree**, M.Ed., Professional Educator and Social Justice Activist



Vision is More than Sight—Breaking Down Barriers to Become a Scientist

**Mona Minkara, Ph.D.,** Assistant Professor of Bioengineering at Northeastern University



#### Grandparenting a Child with Autism

**Charlie Washburn**, retired Vice President and Chief Operating Officer, VSA Massachusetts, and grandfather of two boys on the autism spectrum **Donna Danielewski**, Senior Director of the Carl and Ruth Shapiro Family National Center for Accessible Media at WGBH, and mother of a child with autism

Visit http://bit.ly/DMSpeakerSeries to learn more about our Speaker Series and find a link to available recordings.



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