Dear Friend of the Museums,

July 16, 2016, was a day unlike any other for The Discovery Museums, and yet a day just like all others. A day in which we celebrated the opening of our beautiful, thoughtful, and accessible outdoor playscape called Discovery Woods, but also one in which we continued to focus on our simple, daily goal: to get kids ready for a brilliant future.

Discovery Woods is indeed a beautiful space, with a wheelchair-accessible treehouse magically supported by arching branches and all sorts of engaging spots on the ground to explore and discover. But our goal is not an architectural prize or a gardening award. The success of Discovery Woods will be measured by the kids we get up, away from sedentary activities, and back outside to play. Our success will also be measured by those we inspire to join us in pursuit of getting kids to be active, healthy, future stewards of our natural world.

Our objective is simple: Every kid, every day, outside to play.

But we also have buildings and exhibits. What about them? This spring, we begin an exhaustive renovation and expansion of our Science Discovery Museum building. We will become one museum, make space for our growing audience (which increased 16% in 2016 alone), and bring our commitment to access for all to an updated facility. And we are ready to add fun and stimulating new exhibits to updated, accessible versions of our old favorites.

By late 2017, we will be a new Discovery Museums...and yet not new at all. Our commitment to hands-on, child-driven learning through play remains unchanged. We are unwavering in our pursuit of access for all children regardless of ability to pay, or learning or physical differences. We remain dedicated to the idea that each child, empowered with a spirit of curiosity and creativity, will make a big difference in our world.

As you will see in this Annual Report, we are poised and ready, with your help, to advance our delivery of critical learning milestones and lifelong memories to the children and families of our region. Thank you for helping us make great things possible!

Neil H. Gordon, CEO
Bill Ryan, Chair, Board of Directors
2016 By the Numbers
Preliminary unaudited results

<table>
<thead>
<tr>
<th>FY2016 Operating Support &amp; Revenue</th>
<th>FY2016 Operating Expenses</th>
<th>FY2016 Total Liabilities &amp; Assets</th>
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<tbody>
<tr>
<td>Admissions</td>
<td>Program Services</td>
<td>Total Current Assets</td>
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<td>$684,949</td>
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<tr>
<td>Gifts &amp; Grants</td>
<td>Management &amp; General</td>
<td>Total Fixed Assets</td>
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<tr>
<td>Educational Programs</td>
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<td>Total Other Assets</td>
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<td>Total Assets</td>
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<td>Rental Income</td>
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<td>Total Liabilities</td>
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<td>2016 Total Net Assets</td>
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<tr>
<td>Miscellaneous Income</td>
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<td>2015 Total Net Assets</td>
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<td>$2,666</td>
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<td>$5,958,427</td>
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<tr>
<td>Total</td>
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<td>Change in Net Assets</td>
</tr>
<tr>
<td>$1,632,209</td>
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<td>$447,326</td>
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</table>

**FY2016 Assets**
- Total Fixed Assets: 21%
- Total Current Assets: 70%
- Total Other Assets: 9%

**FY2016 Operating Support & Revenue**
- Admissions: 42%
- Gifts & Grants: 19%
- Educational Programs: 17%
- Memberships: 15%
- Program: 78%
- Management & General: 8%
- Fundraising & Marketing: 14%
- Rental Income: 4%
- Museum Store: 3%

**FY2016 Operating Expenses**
- Program Services: 76%
- Management & General: 8%
- Fundraising & Marketing: 14%

1. Go to "Revenue Worksheet"
2. Choose Object - Graph
3. Update the data by clicking in the cells
4. Ungroup everything
5. Group the pie pieces only
6. Choose Effect - 3D - Bevel & Extrude
6: Choose 65-0-0, rounded edges, plastic shading
The Discovery Museums Receive a 2017 Commonwealth Award

We are proud and humbled to be awarded a 2017 Commonwealth Award from The Massachusetts Cultural Council (MCC). Presented every two years, the Awards honor exceptional achievement in the arts, humanities, and sciences. The Museums were the only winner in the Access category, which recognizes exceptional initiatives or programs that make arts and culture accessible and inclusive for older adults, persons with disabilities, and other underserved populations. Specifically, The Museums were honored for “… breaking down barriers and accommodating all visitors, including those on the autism spectrum, or who are deaf or blind, through its new Discovery Woods, a fully-accessible nature play-scape designed around a 550-square foot treehouse.” The Awards were presented at a Massachusetts State House ceremony.

Our Supporters

We gratefully acknowledge the individuals, corporations, foundations, organizations, and government agencies whose generosity and goodwill provided critical support for The Discovery Museums in 2016. It is a special honor to recognize those who have shown their loyalty to the Museums by giving for many years consecutively (see key).

Museum Partner
$25,000 and above
MathWorks, Inc.+
Edward and Barbara Scolnick Yawkey Foundations

Innovator
$10,000-$24,999
Bruce A. Enders* ++
Highland Street Foundation +
Massachusetts Cultural Council ++
Raytheon Company
Sanofi Genzyme +++
TJX Foundation

Visionary
$7,500-$9,999
Foundation for MetroWest +
Middlesex Savings Bank +++

Pioneer
$5,000-$7,499
Alice Eaton Fund, Inc.
Analog Devices, Inc.
Paula and Peter Bentinck-Smith
Blue Cross Blue Shield of Massachusetts
DCU for Kids
Enterprise Bank +
Greater Worcester Community Foundation +
Nathaniel and Elizabeth P. Stevens Foundation +++
Nuance Communications, Inc. +
Adelard A. and Valeda Lea Roy Foundation +
Sudbury Foundation +++

Inventor
$2,500-$4,999
AMD (Advanced Micro Devices)
Boston Bruins Foundation
Bright Horizons Family Solutions

Explorer
$1,000-$2,499
Anonymous (1)
Avidia Charitable Foundation
BAE Systems
Marie and Brian Beam +
Tom and Cheryl Beaudoin ++
Bose Corporation
Cambridge Savings Bank
CohnReznick LLP
Helen and Miner Crary Donelan’s Supermarkets, Inc.
Barbara and Michelle Dowds EKG Networking, Inc. +
Especially For Pets, Inc. +
Robert and Deena Ferrara +

Consecutive Support Key:
* deceased
+ 5-plus years       ++ 10-plus years        +++ 15-plus years

Pamela Gannon and David Douglas
Jeffrey and Janet Glidden +
Emily and David Greenwood +
Neil and Ann Gordon +
Harry Hollenberg and Ann Budner
Sandy Kendall
Lake Boone Ice Company LLC
Don and Pat MacKenzie
Mathnasium of Acton
McWalter Volunteer Insurance Agency, Inc.
Nypro, Inc.
Open Door Education
Bruce and Lee Osterling
Carolyn W. and Alexander Platt +++
Margaret Ramsey and John McCluskey +
Miriam Schwartz
Sechrest & Bloom, LLC +
Sorrento’s Brick Oven Pizza
TD Bank
Tom Witkin and Michele MacDonald ++
“The Discovery Museums is our favorite place to go as a family. There is something for everyone, and we are surprised every visit with something new.”

<table>
<thead>
<tr>
<th>Investor</th>
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<td>Erica Ebbel Angle and Colin Angle</td>
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<tr>
<td>Erin Bennett ++</td>
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<td>Kenneth and Sheila Berman +</td>
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<tr>
<td>Jarod and Mindy Bloom +</td>
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<td>Bueno Y Sano</td>
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<td>Katherine and Charles Denault +++</td>
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<td>The Goddard School</td>
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<td>The Hansberry Family</td>
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<tr>
<td>Craig and Leanne Hansen +</td>
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<td>Anne and D. Terence Jones</td>
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<td>Michael and Eileen Katin ++</td>
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<td>Lynne Osborn ++</td>
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<td>Lynda Palermo and Jeffrey Riley ++</td>
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<td>William and Christine Ryan +</td>
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<td>Acton-Boxborough Cultural Council +</td>
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<tr>
<td>Joan and Samuel Appleton ++</td>
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<tr>
<td>Kate and Gordon Baty ++</td>
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<td>Barbara and Carl Bender</td>
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<td>Sunimdiya and Bindiya Bhalla</td>
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<td>Chelmsford Cultural Council +</td>
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<td>Patty and Don Chisholm +</td>
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<td>Clinton Cultural Council</td>
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<tr>
<td>Annette and John Ekberg +</td>
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<td>Gerald Blum</td>
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<tr>
<td>Barbara and Robert Brais</td>
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<tr>
<td>David and Maureen Christmas</td>
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<tr>
<td>Catherine Coleman and Thomas Mullen ++</td>
<td></td>
</tr>
<tr>
<td>Molly and Jeff Eberle</td>
<td></td>
</tr>
<tr>
<td>Elizabeth Eldridge +</td>
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<tr>
<td>Kate Enroth</td>
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<tr>
<td>Laura and Mattias Eriksson</td>
<td></td>
</tr>
<tr>
<td>George and Lisa Foote +</td>
<td></td>
</tr>
<tr>
<td>Davida Fox-Melanson and Leo Melanson ++</td>
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</tr>
<tr>
<td>Patricia and Peter Foye</td>
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<tr>
<td>Marty Gilpatrick and Russell Wolf +++</td>
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<tr>
<td>Kimberly Groff and Scott McMillan</td>
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</tr>
<tr>
<td>Maxwell and Alison Hall ++</td>
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<td>The Healing Point</td>
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In November, Discovery Woods was featured on the WCVB-TV Channel 5 show, *Chronicle*. The crew filmed for several hours, the result of which was a 3-minute segment that ran in an episode entitled, “What’s New.”

It was a fun and busy fall afternoon in Discovery Woods, with members and visitors of all ages enjoying the treehouse and playing and exploring outdoors. The *Chronicle* crew created a terrific look into this special space. There’s a link to our segment on our website homepage.

Next up: Season 3 of *The Treehouse Guys* on the DIY network will include an episode featuring the building of the Discovery Treehouse! Season 3 is currently slated to air in May, 2017.

---

**Friend Up to $99**

Anonymous (Many)  
AIM Multisport  
Frances Anderton  
Steve Aronson  
Peter and Mary Ann Ashton +  
Alwina Bennett  
Peter Berry and Joan Fischer  
John Bibinski  
Phyllis and Ken Bloom  
Mark Brock  
Barbara Buell and Paul Langner  
Sandra and Michael Carielli  
Akemi Chayama  
Mark and John Cieplinski  
Lisa Clough  

---

**Consecutive Support Key:**  
+ 5-plus years  
++ 10-plus years  
+++ 15-plus years
“Big kudos to The Discovery Museums for honoring the military—we were able to enjoy this day at no cost to our military family!”

Benefactor Members
Shaina and Luis Brito
Sandra and Michael Carielli
Susannah Chinoy
Jeffrey and Janet Glidden
Amitha and James Knight
Carly and Michael Krolak
Kathryn and Brian Lee
Gabriel Lopez-Calva and Olesya Baker
Wendy and David Mangels
Carey Mann
Richard and Karen Napoli
Mark and Rebecca Scheier
Miriam Schwartz
Jacqueline Starr and Jeff Ellsworth

In Honor of David and Barbara Linnard
Owen Smith
In Honor of Carolyn W. Platt
Judy Reed Smith
In Honor of Lees and Stephen Stuntz
Anna and Warren Newton

Tributes
In Honor of Paula and Peter Bentinck-Smith
Judith Thoft
In Memory of Mark Elliott
Art and Sandra Rankis
Artie, Crystal, and Lucas Rankis
Peter Rankis
Steve, Anna, and Courtney Taylor
In Memory of Bruce Enders
Kate Enroth
Zhenmin Liang
Sigma Nu
Claudia Veitch
In Honor of Neil H. Gordon
Akemi Chayama
Molly Faulkner and Bob Farrington

Matching Gifts
Apple, Inc.
Cisco Systems, Inc
GE Foundation
IBM
Liberty Mutual Foundation
Tyco

Gifts in Kind
5 Wits
Acton Coffee House
Acton Fire Department
Acton New London Style Pizza
Acton Police Department
Acton Recreation Department
Acton Wine & Spirit Co
ActonArt Drawing School
Amazing Things Arts Center
Anderson’s Jewelers
Animal Adventures
The Arnold Arboretum of Harvard University
Arthur Murray Dance Studio
Bayside Resort
Thomas and Cheryl Beaudoin
Beautycounter/Britt Ellison
Erin Bennett
Paula and Peter Bentinck-Smith
Berklee College of Music
Berkshire Products
Bernie and Phyl’s Furniture
Bertucci’s Italian Restaurant
Big Apple Circus
Birch Point Paper Products
BJ’s Charitable Foundation
“We came to the Museums on Autism Night. My daughter, who is ASD and ADHD, was able to focus and have time to enjoy the things she wanted to see...the reduced volume was a huge plus.

Thank you for this opportunity. We will return!”

Blithewold Mansion, Gardens & Aboretum
Jarod Bloom
Blue Hills Bank Charitable Foundation
Blue Ribbon Barbecue
Bob’s Discount Furniture Charitable Foundation, Inc. Bocado
Boing
Boston Ballet
Boston Bruins Foundation
Boston Children’s Museum
Boston Chocolate Walking Tours
Boston College - Athletics Department
Boston Frame Works
Boston Lyric Opera
Boston Red Sox
Boston Symphony Orchestra
Alan Bourgault
Boutwell, Owens & Co
Brandeis University - Osher Lifelong Learning Institute
Bridgeport Bluefish
Bromley Mountain
Richard Brown
Patricia Bryant
Bueno Y Sano
Bullfinch’s Restaurant and Catering
The Butterfly Place
Candlewick Press
Canobie Lake Park
Celebrities for Charity Foundation
Celebrity Series of Boston
Charles River Canoe & Kayak
The Cheese Shop
Children’s Museum and Theatre of Maine
Circle Furniture
City Wine Tours
Debbie Clough
Colonial Spirits
The Common Man
Concord Academy Summer Camp
The Concord Bookshop
Concord Museum
Concord Teacakes
Concord’s Colonial Inn
Coolidge Corner Theatre
Copley Wolff Design Group
Corbu Spa and Salon
Cranmore Mountain Resort
Creation Station
Currier Museum of Art
Curtis Street Bakers Gluten Free
CVS Caremark
D’Ambrosio Eye Care
Damnation Alley Distillery
Dance This Way
Debra’s Natural Gourmet
deCordova Sculpture Park and Museum
DiCapri Pizzeria
Drawbridge Puppet Theater
Dunkin’ Donuts of Acton
Eastern States Exposition
Edible Arrangements
Westford/Lowell
EKG Networking, Inc.
Eloquence Dance Centre
Embassy Suites Waltham
Emerson Hospital
Barbara and David Epstein
Especially For Pets, Inc.
Essential Therapies Day Spa
Essex River Cruises
Fay School
Fiore’s Bakery
The Fireplace Restaurant
Fitchburg Art Museum
Fitness Together - North End
Get in Shape for Women
Diego and Cheryl Gonzalez
Neil and Ann Gordon
Gordon’s Fine Wines and Liquors
Handel and Haydn Society
Harmony Horse Stables, LLC
Harrows Chicken Pies
Harvard Museums of Science & Culture
Harvard University - Department of Athletics
Helena’s
Hotel Commonwealth
House of the Seven Gables
William Huss and Cheri Geckler
Idylwilde Farms, Inc.
Improv Boston
Indian Hill Music
Institute of Contemporary Art, Boston
Isabella Stewart Gardner Museum
Elliot Isen
J.P. Licks
Jacob’s Pillow Dance Festival
Jam Time
Jerry’s Barbershop
Jillian’s Boston/Lucky Strike
JM Coull, Inc.
John Lane’s Ogunquit Playhouse
John Thompson Art
Keurig Green Mountain, Inc.
Kimball Farm
Kitchen Outfitters, LLC
Kitchenwitch
Larz Anderson Auto Museum
Laser Craze
Lexx Restaurant
Loon Mountain
Lowell General Hospital
Lowell Spinners
Lux Bond & Green
The Lyric Stage Company of Boston
Mahoney’s Garden Center
Maine Maritime Museum
The Mane Escape
Marblehead Museum
The Mark Twain House & Museum
Market Dynamics - Market LOHAS
Mass Audubon
Mass MoCA
Mathnasium of Acton
McAuliffe-Shepard Discovery Center
Mel’s Funway Park, Inc.
Susanne Meterko
Metropolitan Deli
Michael Stone Portraits
Mish Michaels
Middleton Golf Course
The Minor Chord Music Outfitters
Monster Mini Golf
Montaup Country Club
William and Maryann Mullin
“The open-ended play element was particularly appropriate for my active toddler. He was in control of his learning experience.”

Museum of Russian Icons
Music Together of Assabet Valley
Myers + Chang
Nashoba Brook Bakery
Nashoba Valley Ski Area
Natick Community Organic Farm
New Art Center
New England Aquarium
New England Patriots Charitable Foundation
New England Quilt Museum
New England Wild Flower Society
New Hampshire Fisher Cats
New Repertory Theatre
Nikopoulos Insurance
NitWits Intelligent Lice Treatment
Norman Rockwell Museum
Northeast Organic Farming Association - Massachusetts
Not Your Average Joe’s
Ernst and Rebecca Oddssund
Old South Meeting House
Open Door Education
Orange Leaf Frozen Yogurt
Panera Bread
Papa Razzi
Parents Estate Planning Law Firm
Pat’s Peak
Paul Revere Memorial Association
Peabody Essex Museum
Pedal Power Bike and Ski
Ruth and Paul Perry
Personal Training International

Larry and Valerie Post
The Preservation Society of Newport County
Primark
Privi Salon
Ramblewild
Margaret Ramsey and John McCluskey
Rapscallion Table & Tap
Redbones
Ted Reinstein
Revels
Revolution Community Yoga
Rhode Island School of Design
Rhode island Zoological Society
River’s Edge Arts Alliance
Roche Brothers, Inc.
Roller Kingdom
Rota Spring Farm
Roudenbush Community Center
Row 34
Salem Witch Museum
Santa’s Village
Save the Bay
Savers
Scheier, Katlin & Epstein, P.C.
Serenitee Restaurant Group
Sharper Edge Skating School
Shelley Drouin Photography
Sky Zone
Southwick’s Zoo
SpeakEasy Stage Company
Stanley Black & Decker

Stoneham Theatre
Storyland
Sudbury Coffee Works
Erin Ash Sullivan
Robin and Robert Talkowski
Taste Buds Kitchen North Andover
Thai Chili House LLC
This Old House
The Thoreau Club
Topsfield Fair
The Toy Shop Of Concord
Trader Joe’s
Tres Gatos LLC
Upton Tea Imports
Janice Vatland and Chad Kroll
Cluadia Veitch
Verrill Farm
WABC-TV New York
Wachusett Mountain Ski Area
Walt Disney World
Wellesley Holiday Boutique
Wellesley Toy Shop
Wenham Museum
West Concord Dance Academy
Westin Copley
Yankee Candle
York’s Wild Kingdom
Younique Makeup
Zebra’s Bistro and Wine Bar
Mary Zoll
Zoo New England

These lists reflect gifts made between January 1 and December 31, 2016, and are complete and accurate to the best of our ability. To notify us of an error, please contact Marie Beam, Chief Development Officer, at mbeam@discoverymuseums.org.
We served more than 195,200 people.

We opened Discovery Woods, our accessible outdoor nature playscape and 550-square foot treehouse, enticing families to play outdoors and enabling children of all abilities to play together.

We saw a 30% increase in visitation in the months that followed the opening of Discovery Woods.

Discovery Woods was featured on WCVB-TV’s Chronicle.

We brought hands-on STEM programs that meet state education frameworks to nearly 30,000 pre-K through 8th graders in their classrooms with our Traveling Science Workshops program.

We brought together practicing scientists and engineers with our visitors at four free “Meet the Scientists” events, part of our Science Communication Fellowship program.

We saw a 30% increase in visitation in the months that followed the opening of Discovery Woods.

We were awarded a $1 million, one-to-one match, Community Challenge grant from The Manton Foundation for the Campaign for The Discovery Museums.

We were awarded a $300,000 Massachusetts Cultural Facilities grant to expand and renovate the Science Discovery Museum building in 2017.

We earned Gold, Best Museum, in the 2016 Wicked Local Reader’s Choice Awards.

We were awarded a $1 million, one-to-one match, Community Challenge grant from The Manton Foundation for the Campaign for The Discovery Museums.

We hosted 1,025 registrants at six events in our Discovery Museums Speaker Series, with speakers addressing topics on parenting, play, and STEM learning. Speakers included Dropbox founder Drew Houston and New York Times “Money” columnist Ron Lieber.

We earned a 2016 Boston Parents Paper “Best of the Best” Family Favorites Award.
“My kids were so curious about all the activities...through play, they were learning quite a bit about how things work.”

We were selected as a 2017 Massachusetts Commonwealth Award recipient by the Massachusetts Cultural Council, the only recipient in the Access category.

We grew to more than 2,200 member families, a 23% increase over 2015.

We served more than 50,000 people for free or deeply reduced cost, 26% of the total served.

We were selected as a Boston Central “Editors’ Pick,” Things To Do with Kids.

We provided $1 Anytime Admission to nearly 4,000 people holding EBT cards, a 15% increase over 2015.

We saw an 18% increase—to more than 15,600—in school children and their teachers visiting the Museums on school field trips.

We donated more than $28,800 worth of free admission passes to 560 non-profits for their fundraisers, a 24% increase over 2015.

MathWorks honored us with sponsorship of Traveling Science Workshops for the seventh year in a row.

We launched a new, accessible website that supports users with hearing loss, vision loss, and mobility constraints—making all feel welcome from the first point of contact.
What an incredible and generous community we have!
Since 2013, 137 donors to the Campaign for The Discovery Museums have quietly contributed more than $8 million, toward a goal of $8.4 million, to help this well-loved treasure grow and provide the access, amenities, and updated experiences its visitors deserve.

We have been proud, along with our Honorary Co-Chair, Tom Beaudoin, who preceded us, to lead this campaign as volunteers and real fans of The Discovery Museums. We wish we could share the many stories of museum community members coming forward with their financial support, stretching beyond their initial plans to help make our expansion possible, and, best of all, sharing with us how drawn they are to the integrity, thoughtfulness, and strength of The Discovery Museums’ mission and its execution.

Now, we ask you, those who visit, who grew up visiting, who remember many rainy days in the Train Room, who value the Museums’ outreach to families in need, and who want this organization to thrive for generations to come, to lend us your support.

This year, we are asking every person whose life has been touched by The Discovery Museums to make a special investment in its future. The size of the gift is not important—what is important is that the thoughtfully expanded and renovated Science Discovery Museum building reflects the support and love of its entire community. You can learn more at www.discoverymuseums.org/build.

Please join us in making The Discovery Museums a priority in this critical year of growth. We look forward to seeing you at the museum!

Paula Bentinck-Smith
Campaign Co-Chair

Jeff Glidden
Campaign Co-Chair

Ready, Set, Build!
Building for kids, families, and the future.

Campaign Committee
Paula Bentinck-Smith, Co-Chair
Jeffrey D. Glidden, Co-Chair
Thomas L. Beaudoin, Honorary Co-Chair
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Andy Magee
Nicholas Malo
William L. Ryan
“Our family went on Free Friday Night, and it was amazing. My 20-month-old, as well as his three-year-old brother and four-year-old sister, were all awestruck. They played nonstop, and almost a week later they are still talking about all the things they explored.”

The Campaign for The Discovery Museums

Bessie Society
$1,000,000+
The Manton Foundation

Founder’s and Directors’ Circle
$500,000-$999,999
Sangreal Foundation

Lifelong Learners Society
$250,000-$499,999
Institute of Museum and Library Services
Massachusetts Cultural Facilities Fund

Experimenter’s and Explorers Society
$100,000-$249,999
Anonymous (1)
Cheryl and Tom Beaudoin
Paula and Peter Bentink-Smith
Commonwealth of Massachusetts
Cummings Foundation
Bruce A. Enders
Jeffrey and Janet Glidden
The Kilmer Family of Braintree
Amelia Peabody Charitable Fund
Margaret Ramsey and John McCluskey
Nathaniel and Elizabeth P. Stevens Foundation
Sudbury Foundation
Town of Acton Community Preservation Act

Discoverers Club
$10,000-$24,999
Marie and Brian Beam
Catherine Coleman and Thomas Mullen
Katharine and Charles Denault
DCU - Digital Federal Credit Union
The Dumas LeBlanc Family
Harvey Eisenberg
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Friends of the Campaign
Up to $10,000
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Dave and Barbara Linnard
Martin Lueck and Nancy Travessy

Donors through December 31, 2016.
For more information about the Campaign for The Discovery Museums, please contact Marie Beam, Chief Development Officer, at mbeam@discoverymuseums.org.
New Board Members 2016

We were pleased to welcome four new members to our Board of Directors in 2016.

Harry Hollenberg (Acton) is a Founding Partner of Carlisle & Company, a Concord-based management consulting firm focused on the motor vehicle industry. Working with companies ranging from BMW to Toyota to Freightliner to Caterpillar, Harry has over 20 years of experience providing strategic advice in the areas of supply chain performance, service parts operations, dealer relationships, operational mergers, and business and technology process improvements. In addition to leading consulting engagements, Harry is also responsible for management and execution of all of Carlisle’s survey and data analytics products, as well as all recruiting functions within Carlisle. Harry’s consulting firm has conducted three pro-bono strategic projects for the Museums.

Harry holds a B.S. in Industrial Engineering from Northwestern University, and an MBA from The Sloan School of Management at M.I.T.

Dr. Anthony Rao (Chestnut Hill) worked for over 20 years in the Department of Psychiatry at Children’s Hospital Boston, where he served as Instructor at Harvard Medical School. He maintains a private practice in Lexington and consults to families all over the country. Anthony has been a featured expert in documentaries for the A&E series Investigative Reports and MTV’s True Life series. He regularly appears on news segments pertaining to childhood and has been interviewed for articles in many publications, including The New Yorker, Parents Magazine, The Chicago Tribune, and The Washington Times.

Anthony is the author of The Way of Boys: Promoting the Social and Emotional Development of Young Boys, and he is currently working on his next book project.

He holds a B.S. in Psychology and Child Studies from Tufts University, a M.A. in Clinical-Experimental Psychology from Fairleigh Dickinson University, and a Ph.D. from Vanderbilt University.

Pamela Gannon (Concord) is currently a board member and the Parent Outreach Chair for the M.I.T. Association of Independent Living Groups, an organization that provides support and oversight for M.I.T.’s fraternities, sororities, and independent living groups.

Pamela’s public sector and non-profit experience includes two terms on the Concord School Committee and Concord-Carlisle Regional School Committee from 2008 through 2014. She also served on the Concord Children Center’s Board of Directors from 1999 through 2006. Pam’s professional experience includes work as a science writer for publications including The Scientist and Current Biology, and as a web resource consultant and manager for several publishing groups and publications.

Pamela holds a B.S. in Materials Science and Engineering from Massachusetts Institute of Technology; a Ph.D. from the Sackler School of Graduate Biomedical Sciences at Tufts University School of Medicine in Cellular and Molecular Physiology; and she was an American Cancer Society Postdoctoral Fellow in the Department of Biology at M.I.T.

Edward Scolnick (Wayland) is a core member of the Broad Institute of M.I.T. and Harvard and chief scientist of Broad’s Stanley Center for Psychiatric Research.

Ed joined the institute in 2004 to spearhead a major research effort in psychiatric disease and in 2007 became the director of Broad’s Psychiatric Disease Program and founding director of the institute’s newly-launched Stanley Center for Psychiatric Research. He served as the Stanley Center’s director for five years, and he currently serves as the center’s chief scientist. He also holds an academic appointment at M.I.T. as a Professor of the Practice in the Department of Biology.

From 1985 to 2003, Ed served as president of Merck Research Laboratories; executive vice president for science and technology at Merck & Co., Inc.; executive director and vice president in the department of virus and cell biology and senior vice president for basic research at Merck Research Laboratories.

Ed is an elected member of the National Academy of Sciences, the American Academy of Arts and Sciences, and the Institute of Medicine. Among his many other academic honors, he was selected as Regents’ Lecturer, University of California at Berkeley, and as Frank H.T. Rhodes Class of ’56 University Professor at Cornell University. He was also appointed to the Board of Visitors at the University of Pittsburgh School of Medicine.

He served on the Board of Directors of Merck & Co., Inc. from 1997 to 2002; the Board of Councilors for the National Institute of Mental Health from 1998 to 2002; and the FDA Science Board from 2000 to 2002. He currently is a consultant for Clars Ventures.

Ed holds an A.B. from Harvard College and an M.D. from Harvard University Medical School.
“Every child, no matter economic or developmental circumstances, can access this space.”
—State Senator Jamie Eldridge

“Every kid, every day, outdoors to play.”
—CEO Neil Gordon

“People coming here will know that someone cared very much about their joy.”
—State Representative Cory Atkins

“The experiences that create memories are universally hands-on, without batteries or screens, and in keeping with the philosophy of The Discovery Museums.”
—Julia Krapf, The Manton Foundation

Discovery Woods Opening Celebration • July 16, 2016
Our Volunteers

Individuals
Lane Anderson
Michaela Arcieri
Sara Armstrong
Nick Bartlett
Anthea Bell
Matthew Bell
Divya Bhade
Arushi Bhalchandra
Amogh Bharadwaj
Sanjit Bhat
Tasha Boddu
Amy Briggs
Kristen Bronger
Ben Brown-Steiner
Sarah Burke
Max Campo
Cole Cannata
Maeva Cassidy
Bulbul Chakraborty
Rohan Chakravarthy
Michael Chieppo
Partha Chowdhury
Hannah Clough
Abby Briggs
Kimberlee Coleman
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Maria Decelles
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Andrew Dobrin
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Julia Friend
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Atharva Kasar
Hillary Katz
David Kay
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Christina Kim
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Rebecca Kourepenos
Sanjana Krishna
Mathangi Krishnamurthy
Tanu Kulkarni
Jenna Lamourine
Joe Lester
Cynthia Li
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Rebecca Lin
Chloe Locke
David Lu
Ruiqi Luo
Annie Lye
Sarah Mackie
Bryce Mashimo
Ryan McDowell
Lindsay Mehrmanesh
Akhil Meka
Nikhil Meka
Matt Melander
Kelsey Merriam
Aisyah Mulyono
Arthi Nagarajan
Larissa Naidoo
Diya Nambiar
Janet Needham
Geoff Nelson
Alec Nicoll
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Maxim Olchanyi
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Shruthi Sivabaskaran
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Katie Sobkowicz
Anjana Srivastava
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Suarez
Mehul Suri
Aniketh Tathachar
Gus Teran
Nate Tompkins

Jake Verrilli
Kaleigh Walsh
Eric Wang
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Anna Weinberger
Taylor Witkin
Hsi-Wu Wong
Franklin Wu
Jerry Wu
Kathy Wu
Christine Xiang
Charissa Yu
Brian Zhang
Grace Zhang
Kevin Zheng

Groups
Acton-Boxborough
Regional High School
Acton Real Estate
Concord-Carlisle Regional
High School
Concord Museum
Cotting School
Highrock Church
Innovation Academy
Charter School
Liberty Mutual
MathWorks
Open Door Theater
Pets & People Foundation
Therapy Dogs International
United Way
of Acton-Boxorough
Victor School

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Cheryl Beaudoin
Mary Beilman
Sunindiya Bhalla
Melissa Bible
Terrell Clark
Allison Daigle
Shana Hawrylchak
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Charles Nelson
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Tara Papandrew
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Jeri Robinson
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Mike Phillips
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Lois Kelley
Judy Langer
Carol Pikilngis
Anthony Rao
Lees Stuntz
“The Discovery Museums offer a chance to explore for so many kids who are usually confined to cubbies and structure and routines. They are able to investigate in a way that can’t be found in a classroom.”

Our Staff

Evie Ali
Explorer, Birthday Party Manager

Tia Alliy
Explorer

Monica Baum
Explorer, Birthday Party Manager, Admissions Staff

Marie Beam
Chief Development Officer

Bernadette Benn
Explorer

Gaynor Bigelbach
Traveling Science Workshops Instructor

Alicia Blanchard
Explorer

Molly Bloom
Assistant Director of Visitor Experiences

Christopher Brace
Explorer

Lily Byan
Explorer

Amlan Chaudhuri
Explorer

Lisa Clough
Manager

Denise Cooper
Traveling Science Workshops Instructor

Susan Dalton
Traveling Science Workshops Instructor

Rachel Danford
Outdoor and Environmental Educator

Jana Davis
Explorer

Jamie Del Negro
Admissions Assistant

Phoebe Donofrio-Ralls
Explorer

Sarah Donovan
Explorer

Molly Eberle
Admissions Staff

Laura Edwards
Admissions Staff

Susan Eppling
Explorer

Laura Eriksson
Annual Giving and Events Specialist

Rachel Estey
Explorer

Brent Fay
Explorer, Birthday Party Manager

Sandra Feeley
Explorer

Sophie Ferguson
Explorer

Cathy Finucane
Explorer

Amanda Fiske
Explorer

Julie Flynn
Explorer

Samara Fontaine
Admissions Staff

Jill Foster
Director of School & Group Programs

Katie Fredericks
Explorer

Neil Gordon
Chief Executive Officer

Haley Grieco-Page
Explorer

Emma Hamilton
Admissions Staff

Jody Harris
Traveling Science Workshops Instructor

Aria Hatfield
Explorer

Kevon Hu
Explorer

Gabe Hugo-Webb
Explorer

Emma Jacques
Explorer

Jill Jacques
Marketing Specialist, Museum Store Manager

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Explorer

Barbara Joyce
Explorer

Cameron Kassam
Explorer

Karen Kerns
Development Associate

Shlips Kulkarni
Programs Assistant

Elizabeth Leahey
Assistant Director of Learning Experiences

Allison Leake
Early Childhood Education Director

Denise LeBlanc
Director of Learning Experiences

Colin Lee
Explorer

Tess Little
Admissions Staff, Birthday Party Manager, Explorer

Cheryl Lombardo
Director of Finance and Administration

Cara Lonardo-Roy
Director of Visitor Experiences

Shay Lukas
Explorer

Annika Maas
Explorer, Birthday Party Manager

Kimi Macdonald
Admissions Assistant

Sarah Mackie
Membership Manager

Nick Malo
Facilities Manager

Cheryl Mamalis
Explorer

Emma Manning
Admissions Staff

Karen Manning
Membership Manager

Cindy Matchett
School Programs Marketing Assistant

Angela McCubbin
Explorer

Mike McKendry
Admissions Staff, Explorer

Frank Meehan
Explorer

Alisha Morelli Mulvaney
Explorer

Preeti Mostello
Assistant Director of Visitor Experiences

Michelle Murphy
Admissions Staff

Tanya Myers
Explorer

Anne Newey
Explorer

Michael Newey
Explorer

Martha O’Neil
Explorer

Molly Page
Explorer

Olivia Patrick
Explorer, Birthday Party Manager, Admissions Staff

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Explorer

Eri Primeau
Explorer

Leslie Primeau
Manager

Brandi Ramos
Admissions Staff, Explorer, Manager

Sarah Richards
Explorer

Sarah Rothschild
Grants Manager

Aaron Sabot
Explorer

Hope Schlegel
Explorer

Isabella Scittarelli
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Director of Marketing

Maddi Shames
Admissions Staff

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Explorer, Birthday Party Manager

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Traveling Science Workshops Instructor

Sowmya Sunee
Operations Assistant

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Amy Toporoff
Traveling Science Workshops Prep Coordinator

Jake Toporoff
Traveling Science Workshop Prep Assistant

Elizabeth Tyra
Admissions Staff

Natasha Ventti
Early Childhood Education Assistant

Michael Vrablik
Explorer

Kathie Watt
Scheduling Manager

Becky Werner
School Relations Manager

Isabelle Williams
Explorer

Julia Wolf
Admissions Staff, Birthday Party Manager, Explorer

This list reflects all employees in 2016.
In Memoriam
Bruce Enders

Bruce was a friend and mentor to The Discovery Museums. He began as a volunteer through Executive Service Corps in 2005, bringing his business marketing expertise to our Traveling Science Workshops program. Long after that original project ended, Bruce supported the TSW program with his number-crunching and modeling, his advice and counsel. Eventually, Bruce joined our Board of Directors and helped to guide our expansion plans.

Bruce was always generous with his time, happy to be a sounding board for new ideas, and never failed to remind us to test our assumptions. The Traveling Science Workshops would not be what they are today without Bruce’s guidance. He created the blueprint for our success and showed us how to use it to build something special.

Years after our period of intensive monthly meetings had ended, Bruce’s lessons on the best practices of marketing, growing and—perhaps most importantly—pricing the program continue to guide our business decisions. We will miss Bruce greatly and will be forever grateful for his impact.